

Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00129 220530Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----011366 230950Z /20

R 211112Z APR 78
FM AMCONSUL GOTEBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 554
AMEMBASSY BRUSSELS
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBO 0129

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0084
2. 041978
3. JPOWENS
4. 401 SWEDEN
5. ADI
- 6A. REPLY TO --
- 6B. LARS-OLOV ALM
- 6C. DATAPRODUKTER HB
BOX 311
S-651 05 KARLSTAD, SWEDEN
7. CABLE:--; TELEX: TEL BEING INSTALLED
8. --
9. 111 AGENCY
10. DESCRIPTION
3573111-0000 DIGITAL GENERAL AND SPECIAL PURPOSE
3573113-0000 COMPUTERS, DESK-TOP, HOBBY, AND PERSONAL.

FIRM RECENTLY ESTABLISHED. THREE PARTNERS: LARS-OLOV ALM
(30) HAS TEN YEARS EXPERIENCE DATA PROCESSING, NOW
REGIONAL SALES MANAGER OF DATASAAB, SWEDEN'S ONLY COM-
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PUTER MANUFACTURER; KJELL ARONSSON (28), ALSO TEN YEARS
EXPERIENCE, FROM 1972 WITH DATASAAB, NOW HEAD OF REGIONAL
SERVICE ESTABLISHMENT; BROR JONSSON (46), COMPUTER
ENGINEER DATASAAB WITH 25 YEARS COMPUTER EXPERIENCE.
COMPANY HAS PRESENTED A RATHER COMPREHENSIVE MARKET
RESEARCH INDICATING GOOD POTENTIAL FOR MINI COMPUTERS.
CLAIMS GOOD CONTACTS WITH PROSPECTIVE CUSTOMERS. PRE-

REQUISITES APPEAR GOOD. RELIABLE LOCAL CREDIT SOURCE
DESCRIBE PARTNERS AS RELIABLE AND CAPABLE AND RECOMMENDS
BUSINESS RELATIONS. HOWEVER, IT SHOULD BE NOTED THAT THIS
IS A RECENTLY STARTED BUSINESS WITH LIMITED FINANCIAL
RESOURCES.
OWENS

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NNN

Message Attributes

Automatic Decaptioning: Z
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Current Classification: UNCLASSIFIED
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Decaption Note: 25 YEAR REVIEW
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2895576
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, SW
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/5221efa9-c288-dd11-92da-001cc4696bcc
Review Markings:
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